



of technology and business
innovation
2000 - 2010

inteliscope

INTELISCAPE BUSINESS PARTNERSHIPS

What sets inteliscope apart from the competition?

inteliscope leverages the most popular Vendor software middleware platforms in its solution design. This ensures that a solution will inherit state-of-the-art and enterprise capabilities.

COMPANIES IN SAME GROUP OF COMPANIES

■ GLOBAL CHANNELS AT WORK LTD.

Global Channels at Work Ltd. is a Distribution and Channelling company. For one, it distributes many known brands in the Cyprus market in the areas of Security, Office Productivity, Education, as well as inteliscope's products in the International Markets. Second, it acts as a channelling organization, bringing together partners from all over the world to work together for mutual interests in International Markets.



STRATEGIC BUSINESS PARTNERSHIPS

■ MICROSOFT (Microsoft Gold Business Partner)

As the preferred platform for our Business Process Integration and Custom Development since year 2001, our relationship with Microsoft has expanded to include competencies such as Enterprise Content Management, Portals, Web Content Management, and Messaging.



■ IBM (Advanced IBM Business Partner)

Since the start of our operations in year 2000, our IBM partnership has enabled us to address Customer needs in all of our competencies, such as Enterprise Content Management, Portals, Web Content Management, Business Process Integration, eLearning, and Messaging and Collaboration.



■ OPENTEXT (Global Partner Program)

A long standing relationship on enterprise faxing.



■ ABBYY (Technology Partner)

A long standing relationship on imaging and character recognition related technologies.



■ K2 (K2 Value Added Partner)

Business Process Management for SMEs and Enterprises.



■ CYTA (Hosted Application Provision)

Hosted application provisioning for Document Management, Web Content Management, eLearning, and other applications.



VALUE-ADDED AND RESELLING BUSINESS PARTNERSHIPS

SECURITY

- **SOPHOS**

Software and appliances for EndPoint security, mail gateways, and antispam for enterprises.

SOPHOS

- **BIT DEFENDER**

Antivirus software for the retail market and small businesses.



- **PGP**

Encryption software for workstations, servers, databases, and applications.



- **FMT OCTOPUS**

Application Firewalls for application security and fraud prevention.



- **STONESOFT**

Appliances for Firewalls, Centralized Management, Intrusion Prevention, SSL

STONESOFT

MOBILITY

- **BLACKBERRY**

Mobile devices and real-time messaging and calendaring services.



HARDWARE

- **IBM**

Servers and storage for all sizes and needs.



- **LENOVO**

Personal Workstations, Portable workstations, and monitors.



BACKUP, ARCHIVING, MANAGEMENT, REPORTING

- **AVEPOINT**

Backup, Archiving, Replication, Monitoring.



- **WEB TRENDS**

Web Analytics, Customer Behaviour Analytics.

